

**TONBRIDGE SWIMMING POOL  
CUMULATIVE MANAGEMENT INFORMATION SUMMARY  
1 APRIL 2011 TO 30 SEPTEMBER 2011**

<b>CUMULATIVE TRADING STATEMENT</b>			
	<b>BUDGET</b>	<b>PROFILE</b>	<b>ACTUAL</b>
	01.04.11-31.03.12	01.04.11-30.09.11	01.04.11-30.09.11
TOTAL EXPENDITURE	1,036,150	544,320	579,178
TOTAL INCOME	(983,450)	(620,230)	(509,054)
<b>DEFICIT/(SURPLUS)</b>	<b>52,700</b>	<b>(75,910)</b>	<b>70,124</b>

<b>KEY PERFORMANCE INDICATORS</b>						
		<b>INCOME</b>			<b>USAGE</b>	
		<b>11-12 ACTUAL</b>	<b>11-12 PROFILE</b>	<b>10-11 ACTUAL</b>	<b>11-12 ACTUAL</b>	<b>11-12 PROFILE</b>
SWIM - INDIVIDUAL	(1)	268,588	312,060	278,861	99,110	115,151
SWIM - SCHOOLS		11,495	15,550	13,693	7,184	9,719
SWIM - CLUB		9,286	9,250	8,831	-	-
HEALTH SUITE		25,660	39,750	28,150	5,792	8,973
COURSES	(2)	97,266	102,690	101,144	21,809	23,025
ANNUAL MEMBERSHIP		6,451	3,980	-	484	299
EXERCISE CLASSES		7,335	8,850	8,524	1,910	2,305
CATERING		171,121	187,120	171,533	-	-
GAMES HUT		16,373	19,750	13,327	11,063	13,345
OTHER		38,214	52,400	40,343	-	-
<b>TOTAL</b>		<b>651,789</b>	<b>751,400</b>	<b>664,406</b>	<b>147,352</b>	<b>172,815</b>

- (1) Includes swim direct income accrued from 10-11 and to 12-13
- (2) Includes course income accrued from 10-11

